

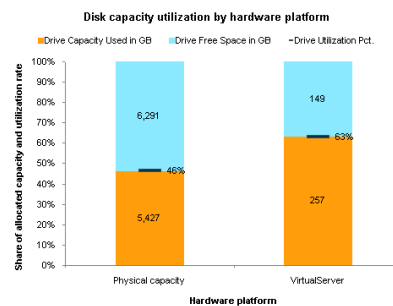
# Assessment of your storage infrastructure based on facts

## Typical client scenario

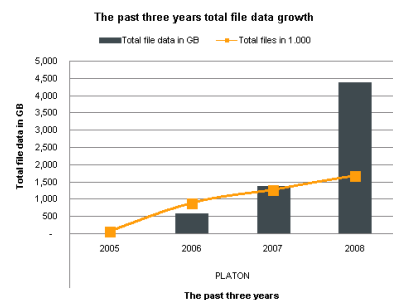
- The average annual data growth rate in a large Danish company is 70% That means that e.g. 3TB becomes 42TB in 5 years...
- A typical solution would be to extend the SAN ongoing as the need arises. However, this becomes expensive and risk is loss of overview of the storage environment – and data are still not cleaned up.
- Several Danish companies have opted to conduct a Platon assessment and/or data analysis, which among other identify free storage capacity across platforms. Typically, more than 25% free storage capacity is identified that can be used, and hence postpone the extension of the SAN.
- Based on a fuller data analysis, quick wins can be identified, e.g. delete inactive data from orphan users, or remove duplicated data.
- After the assessment and/or data analysis the client can evaluate purchasing storage technology, e.g. archiving, de-duplication or virtualization, but the decision will be based on facts with a solid estimation of the benefits or saving.

## Typical questions that companies have to consider – and examples of answers from the assessment:

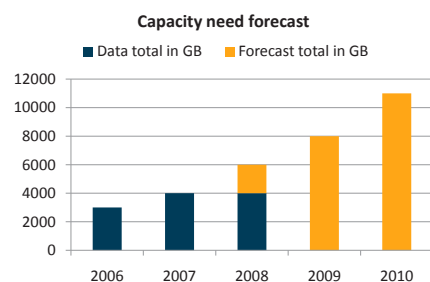
### What is the capacity utilization?



### How much is data volume growing?



### What is the need for storage in the future?



# Assessment of your storage infrastructure based on facts

## Platon offers you an assessment containing:

- A complete scanning of servers on a full domain (potentially also a scan of files for one servers drive)
- The assessment is presented by a Platon consultant
- This assessment contains the analysis results as shown on previous page, and these are even benchmarked with results of other companies.

## Advantages of a Platon Assessment:

- Conclusions and recommendations around your infrastructure based on facts.
- Minimal use of your staff
- You will have the facts needed for a business case, for infrastructure or ILM projects, or purchases
- You will have access to a cost effective infrastructure management tool for storage- or ILM projects based on the Platon InSense™ business intelligence platform.

## Getting started quickly

Platon will e-mail the scanner software to you. You will have to conduct a simple setup with Platons secure scanning software, and from then on (meta)data is automatically collected and shipped to Platons Data Warehouse, Platon InSense™ for analysis. Platon InSense™ generates a number of targeted reports and graphs about the storage infrastructure. These results are interpreted and presented in a meeting to you by Platon consultants. In the meeting possible outputs and actions are discussed including measurable benefits – entirely focused on your situation.

## Facts on scanning and data management

- Collected (scanned) data is metadata – data about data – and is not the data content itself.
- The scanner scans the general server information (e.g. server name, allocated capacity, free capacity, name of OS system etc.) within a domain.
- No software is installed on each scanned server, and transmission of the metadata is done via SLL web services.
- The scanned metadata is loaded into the Platon InSense™ Data Warehouse and deleted after the analysis presentation, if the client does not wish to continue.
- When scanning a fileserver drive, this is used and presented as an example for benefits of a fuller data analysis

## Platon Infrastructure

The analysis and the Platon InSense™ platform is provided by independent Platon Infrastructure, a company in the Platon Group of companies, with more than 200 employees and operating in more than 8 countries.

Contact Platon Infrastructure on +45 7028 3000 or [www.platon.net](http://www.platon.net) and get an offer.

